

CABO PLATINUM

# Destination Weddings, Designed in Cabo.

---

A premium introduction to Cabo Platinum's destination wedding services, framing the celebration around the private villa experience and the unique coastal atmosphere.



THE CABO PLATINUM POINT OF VIEW

# Every celebration is different.

The right plan starts with the property, the guest count, and the rhythm of the weekend—not with a generic package.

## VILLA CAPACITY

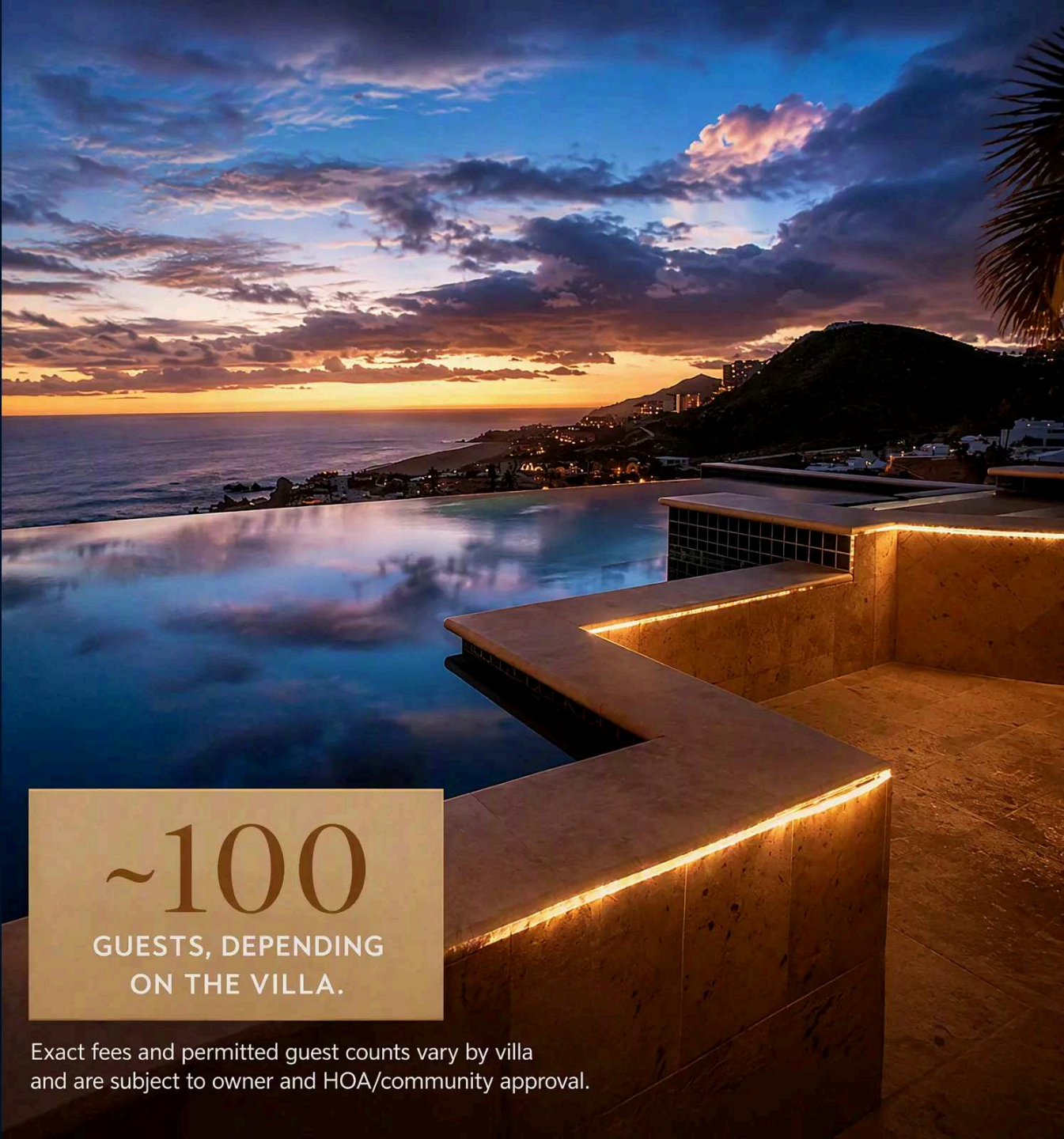
Private villas can support intimate celebrations through events of up to approximately 100 guests, depending on the property, community regulations, and owner approval.

## EVENT FEES

Villa rental is separate from wedding and event services. Owners typically charge an additional event fee, often equivalent to one night's rental, for each event or gathering.

## WEDDING WEEKENDS

For multi-event weekends, a separate event fee may apply to each gathering.



~100  
GUESTS, DEPENDING  
ON THE VILLA.

Exact fees and permitted guest counts vary by villa and are subject to owner and HOA/community approval.

# Build the weekend in layers.

Rather than one 'average wedding cost,' we recommend looking at the major components individually.



## FOOD + BEVERAGE

Menu, service style, bar selections

**\$150–\$275**  
per person



## DESIGN + RENTALS

Tabletop, floral, lighting, décor



## CAPTURE + ENTERTAINMENT

Photo, film, music, celebration



## LOGISTICS + PLANNING

Transport, coordination, event support

Final event budgets may also include optional rentals, florals, entertainment, photography, transportation, planning / coordination, and other services.

## CUSTOM PROPOSAL

**\$1,000** USD

Detailed custom  
proposal design fee.

Credited toward wedding  
services when Cabo Platinum  
is selected as planner.





# | The table sets the tone.

## CATERING

|                        |                      |            |
|------------------------|----------------------|------------|
| Passed appetizers      | <b>\$55 – \$150</b>  | per person |
| Meal — buffet style    | <b>\$90 – \$250</b>  | per person |
| Meal — formal sit-down | <b>\$180 – \$600</b> | per person |
| Wedding cake           | <b>\$5 – \$15</b>    | per person |

Includes chef, chef assistant, food, set up, and breakdown.

## BAR SERVICE

|                      |                                     |                                                                                                                                                                      |
|----------------------|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>SIMPLE BAR</b>    | <b>\$30 – \$80</b><br>per person    | Beer, wine, plus one to two classic cocktails.                                                                                                                       |
| <b>MID-RANGE BAR</b> | <b>\$80 – \$150</b><br>per person   | Full standard spirits, three to five signature cocktails, upgraded wine and mixers.                                                                                  |
| <b>PREMIUM BAR</b>   | <b>\$150 – \$300+</b><br>per person | Top-shelf spirits, luxury tequila and mezcal, premium wines and sparkling, four to six signature cocktails, fresh juices, artisanal mixers, and specialty garnishes. |

Bar service includes bartenders, bar assistants, set up and breakdown, ice, mixers, and basic garnishes.

PLANNING RANGES FROM DESTINATION WEDDING PRICING OVERVIEW, SHEET1.

# The setting is part of the experience.

## RENTALS • SPACE • LIGHT

A villa becomes an event setting through considered logistics, tabletop, seating, and atmosphere.

### VILLA PREPARATION

**\$300–\$1,500+**

Some villas require existing furniture to be repositioned or temporarily removed for dining tables, ceremony seating, dance floors, or other installations. Scope varies by villa layout.

### TABLES • CHAIRS • TABLETOP • LINENS

Up to 20 guests **\$800–\$2,000+**

21–60 guests **\$2,400–\$5,900+**

61–120 guests **\$4,300–\$11,200+**

Bistro lights

**\$500–\$2,500+**

Palm tree lights

**\$300–\$1,200+**

Dance floor lights

**\$400–\$1,500+**

Reception table candles

**\$200–\$800+**

Planning ranges vary with guest count, villa layout, installation scope, and design selection.



# Floral design, from first impression to last table.

Pricing varies significantly based on flower type, seasonality, and design complexity.

## BRIDAL & WEDDING PARTY

|                                   |                  |
|-----------------------------------|------------------|
| Bridal bouquet                    | \$300–\$2,000    |
| Bridesmaids bouquet               | \$150–\$600 each |
| Boutonnieres                      | \$25–\$65 each   |
| Corsages                          | \$35–\$75 each   |
| Flower girl petals / mini-bouquet | \$50–\$150       |
| Ring bearer floral detail         | \$40–\$120       |

## CEREMONY & RECEPTION

|                                  |                      |
|----------------------------------|----------------------|
| Ceremony arch or floral backdrop | \$800–\$5,000+       |
| Aisle décor                      | \$300–\$2,000+       |
| Table centerpieces               | \$75–\$350 per table |

FLOWER TYPE · SEASONALITY · COMPLEXITY



@forloverscophoto

# Make the atmosphere last.

Photography, film, and beauty services that carry the feeling of the weekend forward.



THE DETAILS BETWEEN THE MOMENTS.

CAPTURE + PREPARATION

## PHOTOGRAPHY

**\$4,000–\$12,000**

### Full event

Typically includes principal photographer, edited digital image gallery, high-resolution files, and pre-event consultation.

## VIDEOGRAPHY

**\$4,000–\$12,000**

### Full event

Typically includes highlight film, full edited ceremony, and digital delivery with licensed music.

---

## HAIR & MAKEUP

Bride — hair & makeup **\$300–\$800+**

Bridal party **\$100–\$250** per person

# The energy is yours to direct.

## MUSIC & ENTERTAINMENT

Choose the soundtrack, pace, and moments that make the celebration unmistakably yours.

### MUSIC

DJ — 4–6 hour package

**\$1,500–\$4,000+**

Solo acoustic guitarist

**\$400–\$900+** per hour

Solo violinist

**\$600+** per hour

Typically requires a 2–3 hour minimum.

Solo saxophonist

**\$420+** per hour

Typically requires a 2–3 hour minimum.

Live band

**\$6,000–\$15,000+**

Mariachi — ceremony or cocktail hour

**\$800–\$1,200+** per hour

Planning ranges from the Cabo Platinum pricing guide; final selections depend on format, hours, and availability.

### MOMENTS & EXPERIENCES

Fireworks display

**\$4,000–\$8,000+**

Special permits may be required by villa location.

Photo booth

**\$600–\$1,800+**

Fire dancers

**\$800–\$2,500+**



# Seamless logistics make the night feel effortless.

## LOGISTICS & COORDINATION

The right vehicle plan keeps arrivals, transitions, and departures moving quietly in the background.

### Transportation

Pricing depends on guest count, villa location, and vehicle type; minimum hours may apply depending on vendor and service type.



Shuttle — \$150–\$300  
per vehicle per hour



Luxury SUV — \$100–\$200  
per vehicle per hour



*Quietly coordinated, from arrival to event-day support.*

## CABO PLATINUM PLANNING / COORDINATION

Vendor coordination, timeline, HOA access and compliance, obtaining permits, and event-day support.

|                 |                  |
|-----------------|------------------|
| Up to 20 guests | \$1,000–\$2,000  |
| 21–60 guests    | \$2,000–\$4,500  |
| 61–120 guests   | \$4,000–\$7,500+ |

*Planning ranges shown by guest count.*

# Your final estimate follows the choices you make.

A custom estimate is shaped by the details of your weekend.

## WHAT SHAPES THE ESTIMATE

Guest count

Villa and community requirements

Menu and bar selections

Rental style and design customization

Flower type, seasonality, and complexity

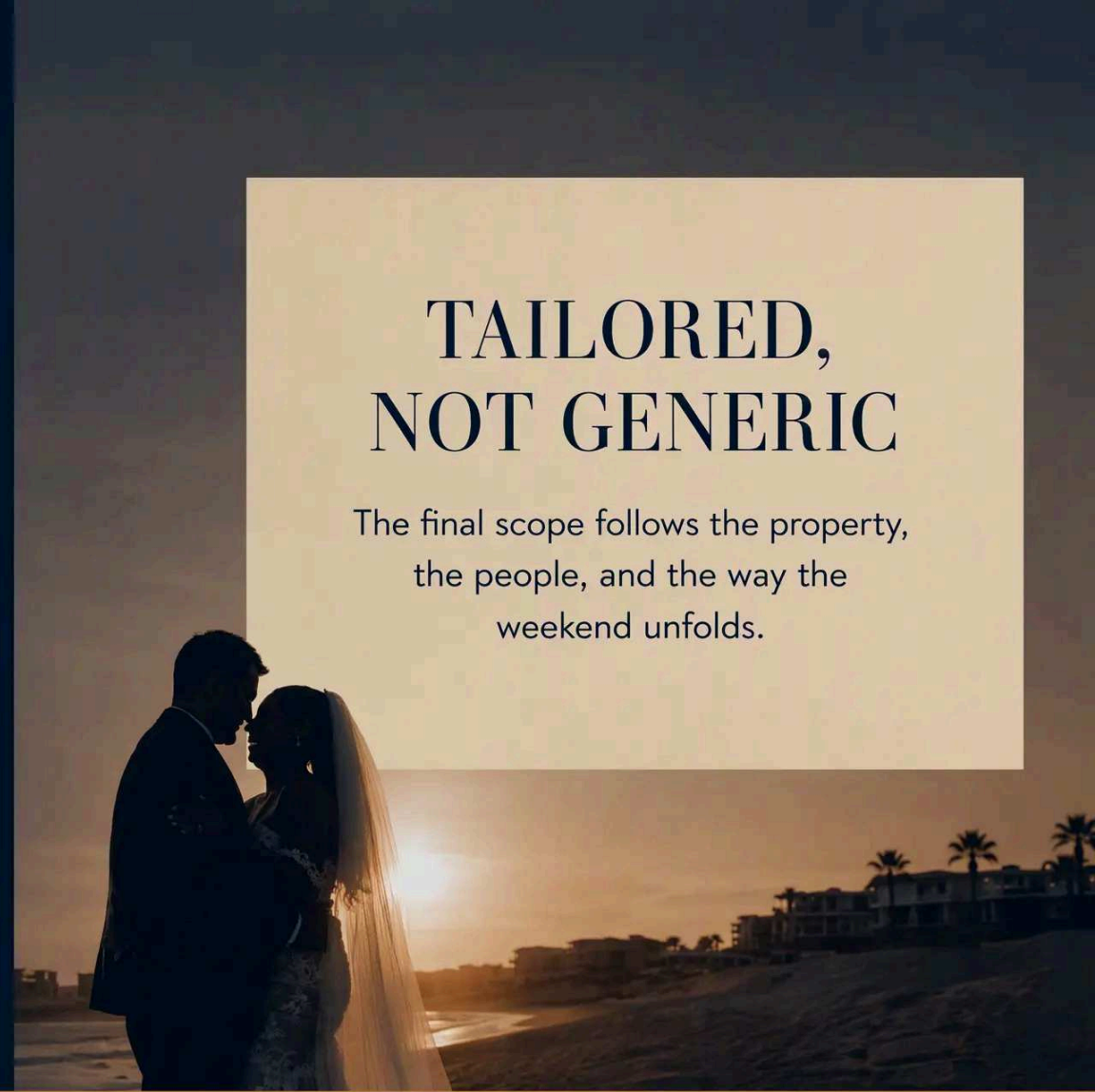
Entertainment format and hours

Vendor availability

Number of events across the wedding weekend

## TAILORED, NOT GENERIC

The final scope follows the property,  
the people, and the way the  
weekend unfolds.



## PLANNING

Full wedding planning is optional.

## VILLA REQUIREMENT

Cabo Platinum food and beverage services are required for events held at participating villas to support quality, service consistency, and villa requirements.

# A clear process from first conversation to final toast.

## PAYMENT & SERVICE POLICIES

Essential payment policies, service fees, and gratuity standards for a transparent planning experience from start to finish.

01



02



03



### Confirm services

A 50% deposit confirms all event services and vendors.

### Finalize the event

The remaining 50% balance and final guest count are due 48 hours before the event.

### Reconcile after celebration

Any additional charges are settled after the event.

### Service fee

A 20% service fee for accounting, invoicing, and required U.S./Mexico tax obligations is included in the overall pricing structure.

### Ways to pay

Cash, credit card, or wire transfer.

Credit card and wire payments incur an additional 20%–24% processing and tax fee.

### Gratuity standard

A 15% gratuity is allocated from the total cost of catering and service staff.

Included in the final balance and distributed internally among the on-site team; guests are asked not to hand out individual cash tips.

Share your guest count, villa, budget, and vision. We'll guide the services that fit—and shape a celebration that feels unmistakably yours.